



# PARCEL RATE OUTLOOK 2021

The 2021 General Rate Increases are headlined by familiar 4.9% rate hikes, but the true cost of changes to the parcel carriers' complex pricing structures can have a much different impact on your transportation budget. Transportation Insight Parcel Supply Chain Masters detail changes coming in 2021 to support your ability to control cost and delight customers.

# NEED TO KNOW INFORMATION

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## UPS RATE CHANGES

### Effective Dec. 27, 2020:

- UPS Ground, Air and International Services rates increase by an average 4.9%
- Ground Minimum rate increases 6.4% from 2020
- Lightweight Ground (1 to 5 pounds) packages increase 6.5%
- Most surcharges increased more than 4.9% contributing to a higher overall rate increase.
- Additional Handling Charge will apply to packages over 105 inches (length + girth).

### Effective April 11, 2021:

- UPS changes the Additional Handling Surcharge and the Large Package Surcharge to differ by zone (non-hundredweight)

### Effective July 11, 2021:

- UPS changes the Additional Handling Surcharge and the Large Package Surcharge to differ by zone (hundredweight).

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## FEDEX RATE CHANGES

### Effective Jan. 4, 2021:

- FedEx Express, FedEx Ground and FedEx Home Delivery rates increase by an average 4.9%.
- FedEx Freight rates increase an average of 5.9%.
- Ground Minimum rate (zone 2, 1 pound) increases 6.4% - the largest increase since 2014.
- U.S. Import and Export services increase 4.9%.
- Most surcharges increased more than 4.9% contributing to a higher overall rate increase.
- Additional Handling Charge will apply to packages over 105 inches (length + girth).
- New Charges:
  - Late Payment Fee of 6%

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## USPS RATE CHANGES

### Effective Jan. 24, 2021\*:

- Letters additional ounces, metered letters, and domestic postcards all increase.
- Forever Stamp unchanged at 55 cents.
- No announced increase for Priority Mail - yet.
- No announced increase for Parcel Select - yet.

\* USPS rate changes are pending review by Postal Regulatory Commission.

# PARCEL 2021: SURCHARGES, ACCESSORIAL INCREASES AND ADDED COMPLEXITY

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Consumer buying habits are sending more residential deliveries into parcel networks than ever before. The pace of e-commerce growth will only continue, crowding more last-mile deliveries into all transportation networks and increasing costs for shippers in the process.

As parcel carriers adapt to these historic volume shifts, they're instituting new surcharges, adding pricing complexity and targeting rate increases at the hard-to-handle shipments driving cost and service delays within their networks. The average rate increase for UPS and FedEx may be the same 4.9%, but surcharges and new fees are outside that average. They can have a significant impact.

Unmonitored and unchecked, these changes could have a drastic effect on how you manage your budget in 2021.

## PROFIT TARGET: LIGHTWEIGHT PACKAGES

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### WHY LIGHTWEIGHT PACKAGES?

Applying larger increases on lightweight packages is an abrupt change for FedEx. Two factors likely affect the decision:

#### Competition from Priority Mail

- Last year (before COVID-19), FedEx and UPS were both concerned with competition from Priority Mail. Lightweight Priority Mail rates are significantly lower than UPS and FedEx Ground rates, especially to residential addresses. Heading into 2021 with the parcel industry at capacity, there is less concern on competitiveness and more emphasis on profitability.

#### Profitability

- Lightweight packages are typically less profitable for small package carriers than heavier weight packages. Carriers are likely to continue to increase lightweight packages at higher levels as long as there are capacity constraints.



# UPS 2021 GENERAL RATE INCREASE

## OVERVIEW

While the UPS 2021 General Rate Increase for Ground, Air and International Service mirrors the average 4.9% increase applied the past five years, this year's rate changes effects lightweight packages more than heavy weights. service offerings:

UPS rate increases effective Dec. 27, 2020 include:

 **4.9%**

UPS Ground, Air and International Services

 **6.4%**

Ground Minimum Rate

 **6.5%**

Lightweight Ground (1 to 5 pounds)

 **4.9%**

International Services



Accessorial Rates and Surcharges

**\$16**

Additional Handling Charge (over 105 inches)

**? >5%**

UPS SurePost adjustments dependent on U.S. Postal Service

**???**

Effective April 11, 2021:

Non-Hundredweight additional Handling and Large Package Rates will differ by zone. Rates/zones TBD

**???**

Effective July 11, 2021:

Hundredweight Packages Additional Handling and Large Package Rates will differ by zone. Rates/zones TBD

# GROUND RATES

UPS announced its 2021 General Rate Increase nearly a month after FedEx and as expected it mirrored the average 4.9% increase on Ground. **Although the average increase is the same as last year, the cost impact on lightweight 1-5 pound packages is much sharper at 6.5%.** With this increase, UPS is responding to the e-commerce-driven and pandemic-accelerated volume boom for lightweight package shipments.

| Service     | Weight Range |         |          |          |          |           |
|-------------|--------------|---------|----------|----------|----------|-----------|
|             | 1 to 5       | 6 to 10 | 11 to 30 | 31 to 50 | 51 to 70 | 71 to 150 |
| 2020 Ground | 4.2%         | 5.1%    | 5.0%     | 5.5%     | 5.3%     | 4.7%      |
| 2021 Ground | 6.5%         | 5.0%    | 4.8%     | 5.0%     | 5.1%     | 4.7%      |

The rate increase for lightweight, 1-5 pound packages is much sharper for 2021 than last year. Increases on most other lightweights is smaller than 2020.

## GROUND MINIMUM RATES

The minimum rate increase for Zone 2, one pound is 6.4%. Most contracts are for dollar-amount discounts, so most shippers will experience the full 6.4% increase on volume impacted by the minimum.

|                       | Year - UPS |          |          |          |          |          |          |
|-----------------------|------------|----------|----------|----------|----------|----------|----------|
|                       | 2015       | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     |
| Zone 2, 1 Pound       | \$ 6.61    | \$ 6.94  | \$ 7.32  | \$ 7.57  | \$ 7.85  | \$ 8.23  | \$ 8.76  |
| Residential Surcharge | \$ 3.10    | \$ 3.25  | \$ 3.40  | \$ 3.60  | \$ 3.95  | \$ 4.10  | \$ 4.45  |
| Total                 | \$ 9.71    | \$ 10.19 | \$ 10.72 | \$ 11.17 | \$ 11.80 | \$ 12.33 | \$ 13.21 |
| Yearly \$ Increase    |            | \$ 0.48  | \$ 0.53  | \$ 0.45  | \$ 0.63  | \$ 0.53  | \$ 0.88  |
| Yearly % Increase     |            | 4.94%    | 5.20%    | 4.20%    | 5.64%    | 4.49%    | 7.14%    |

Cost impact of a Zone 2, one pound residential ground package billed at the minimum charge.

## SUREPOST

Rate increases have not yet been announced for the UPS deferred ground delivery service. It is likely that SurePost rates increase far above the 4.9% ground rate increase.

Keep in mind a 24-cent increase for SurePost was applied in October 2020 as a result of the USPS peak season surcharge.





## AIR RATES

UPS rates for deferred services saw the biggest increase, while premium services will experience a lower impact. Because capacity is tight, UPS appears to be trying to increase the revenue from deferred services that normally utilize the same aircraft for transport. This aims to encourage less trade down from premium services to deferred services.

| Service                   | Avg. |
|---------------------------|------|
| <b>2nd Day Air AM</b>     | 7.1% |
| <b>3 Day Select</b>       | 5.4% |
| <b>2nd Day Air</b>        | 5.2% |
| <b>Ground</b>             | 4.9% |
| <b>Next Day Air Saver</b> | 4.2% |
| <b>Next Day Air</b>       | 4.0% |
| <b>Next Day Air AM</b>    | 3.7% |

UPS increases to deferred services are much higher than increases to premium services.

## NEW CHARGES

### Additional Handling \$16

Beginning Dec. 27, 2020, UPS applies a dimensional change for additional handling charges. Packages that measure greater than 105 inches in length + girth (2 x height + 2 x width) will be assessed a \$16 fee.

## ACCESSORIAL INCREASES

UPS applied significant increases to accessorials and surcharges, most of which are above the 4.9% general rate increase.

Declared value increased 9.5% (\$3.15 to \$3.45 from \$100 to \$300 and \$1.05 to \$1.15 per \$100 in excess of \$300).

| UPS<br>Accessorial Charge                           | Year      |           | 2021 Increase   |              |
|-----------------------------------------------------|-----------|-----------|-----------------|--------------|
|                                                     | 2020      | 2021      | \$              | %            |
| <b>Third Party Billing Service</b>                  | 4.50%     | 5.00%     | <b>0.50%</b>    | <b>11.1%</b> |
| <b>Declared Value</b>                               | \$ 1.05   | \$ 1.15   | \$ <b>0.10</b>  | <b>9.5%</b>  |
| <b>Delivery Area Surcharge Intl. Import</b>         | \$ 2.40   | \$ 3.25   | \$ <b>0.85</b>  | <b>35.4%</b> |
| <b>Delivery Area Surcharge Residential Air Ext.</b> | \$ 5.40   | \$ 5.90   | \$ <b>0.50</b>  | <b>9.3%</b>  |
| <b>LPS Dom Res</b>                                  | \$ 120.00 | \$ 130.00 | \$ <b>10.00</b> | <b>8.3%</b>  |
| <b>Remote Area Surcharge Air/Ground - Alaska</b>    | \$ 30.00  | \$ 32.50  | \$ <b>2.50</b>  | <b>8.3%</b>  |
| <b>Residential Surcharge - Ground</b>               | \$ 4.10   | \$ 4.45   | \$ <b>0.35</b>  | <b>8.5%</b>  |

A sampling of increases in surcharges and accessorials reflect increases across UPS "Value-Added Services."

# FEDEX 2021 GENERAL RATE INCREASE

## OVERVIEW

The FedEx 2021 General Rate Increase affects Ground lightweight packages more than heavier packages. With the combination of lightweight increases, minimum rate increases and surcharges like Residential Surcharge and DAS, e-Commerce shippers will likely face a major rate increase, especially compared to last year's increase.

Effective Jan. 4, 2021, FedEx will implement rate increases across its service offerings:

 **4.9%**

FedEx Express, FedEx Ground and FedEx Home Delivery

 **6.4%**

Ground Minimum Rate

 **6.6%**

FedEx Lightweight Ground

 **4.9%**

Air

 **5.9%**

FedEx Freight



Accessorial Rates and Surcharges

 **6.6%**

SmartPost 1-5 pounds

 **5%**

SmartPost 5-10 pounds

**\$16**

Additional Handling for Packages over 105 inches

**6%**

Late Payment Fee

Keep in mind, outside the average rate increase announcements, many shippers will experience an increase in cost of 6-8%, sometimes higher - especially if new charges are implemented.



## GROUND RATES

This is the 14th consecutive year of announced increases of 4.9% or more for FedEx Ground (and UPS). Although the announced increase is the same as last year, **the actual distribution on the rate increase by weight is much different than the past few years.**

- FedEx increased lightweight packages at much higher rates than they did last year.
- Packages from 1 to 5 pounds increased an average 6.6%.
- Heavier weight packages increased at a slightly lower level than 2020.

| Service     | Weight Range |         |          |          |          |           |
|-------------|--------------|---------|----------|----------|----------|-----------|
|             | 1 to 5       | 6 to 10 | 11 to 30 | 31 to 50 | 51 to 70 | 71 to 150 |
| 2020 Ground | 4.5%         | 5.3%    | 5.0%     | 5.5%     | 5.3%     | 4.7%      |
| 2021 Ground | 6.6%         | 5.0%    | 4.8%     | 5.0%     | 5.1%     | 4.7%      |

Cost of ground service for lighter packages increases more sharply in 2021 than in years past, when heavy package cost climbed more.

## GROUND MINIMUM RATES

The Ground Minimum rate (zone 2, 1 pound) increase of 6.4% is the highest increase since 2014. Last year's minimum increased 4.8%. **Most contracts only provide discounts after the minimum is met, so it is critical to understand the impact of the rate increase after minimum contract levels are applied.** In many cases, the minimum could affect more than 50% of a shipper's volume.

|                       | Year - FedEx Home Delivery |          |          |          |          |          |          |
|-----------------------|----------------------------|----------|----------|----------|----------|----------|----------|
|                       | 2015                       | 2016     | 2017     | 2018     | 2019     | 2020     | 2021     |
| Zone 2, 1 Pound       | \$ 6.61                    | \$ 6.94  | \$ 7.25  | \$ 7.58  | \$ 7.85  | \$ 8.23  | \$ 8.76  |
| Residential Surcharge | \$ 3.10                    | \$ 3.25  | \$ 3.45  | \$ 3.60  | \$ 3.80  | \$ 4.00  | \$ 4.35  |
| Total                 | \$ 9.71                    | \$ 10.19 | \$ 10.70 | \$ 11.18 | \$ 11.65 | \$ 12.23 | \$ 13.11 |
| Yearly \$ Increase    |                            | \$ 0.48  | \$ 0.51  | \$ 0.48  | \$ 0.47  | \$ 0.58  | \$ 0.88  |
| Yearly % Increase     |                            | 4.94%    | 5.00%    | 4.49%    | 4.20%    | 4.98%    | 7.20%    |

Cost impact of a Zone 2, one pound residential ground package billed at the minimum charge.

## SMARTPOST

A service designed for parcels under 10 pounds, SmartPost rate increases will affect 1-5 pound packages the most (6.6% increase). SmartPost DAS increases 20.5% from \$1.95 to \$2.35 and DAS EXT increases 20.4% from \$2.45 to \$2.49.

| Weight | Smart Post - 2020 vs. 2021 % Increase |      |      |      |      |      |      |  |
|--------|---------------------------------------|------|------|------|------|------|------|--|
|        | 2                                     | 3    | 4    | 5    | 6    | 7    | 8    |  |
| 1      | 6.4%                                  | 5.9% | 6.0% | 6.0% | 6.0% | 6.0% | 6.0% |  |
| 2      | 6.0%                                  | 6.0% | 7.0% | 7.0% | 7.0% | 7.0% | 7.0% |  |
| 3      | 7.0%                                  | 7.0% | 7.0% | 7.0% | 7.0% | 7.0% | 7.0% |  |
| 4      | 7.0%                                  | 6.0% | 7.0% | 7.0% | 7.0% | 7.0% | 7.0% |  |
| 5      | 6.0%                                  | 6.0% | 6.0% | 6.0% | 6.0% | 6.0% | 7.0% |  |
| 6      | 4.5%                                  | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 5.5% |  |
| 7      | 4.5%                                  | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% | 4.5% |  |
| 8      | 5.5%                                  | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% |  |
| 9      | 5.5%                                  | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% |  |
| 10     | 4.4%                                  | 5.6% | 5.5% | 5.5% | 4.5% | 4.5% | 5.5% |  |

Rate increases for SmartPost were especially impactful in the lightweight parcels.

## AIR RATES

Air rates increased 4.9%, distributed much like they were during 2020. Rate increases to deferred services (2Day, Express Saver) are much higher than increases to premium services. Because capacity is tight, FedEx appears to be trying to increase the revenue from deferred services that normally utilize the same aircraft for transport. This aims to encourage less trade down from premium services to deferred services.

| Service                   | Avg. |
|---------------------------|------|
| <b>2 Day AM</b>           | 7.1% |
| <b>Express Saver</b>      | 5.4% |
| <b>2 Day</b>              | 5.4% |
| <b>Ground</b>             | 4.9% |
| <b>Standard Overnight</b> | 4.1% |
| <b>Priority Overnight</b> | 4.0% |
| <b>First Overnight</b>    | 4.0% |

FedEx increases to deferred services are much higher than increases to premium services.

## NEW CHARGES

### Late Payment Fee of 6%

Beginning in January 2021, FedEx will implement a Late Payment Fee on shippers past the payment due date of their contract. UPS has charged a Late Payment Fee since 2004. It is critical to make sure your payment is made within your contract terms. An error is very costly. Transportation Insight works with clients to audit and ensure payments are accurate and timely.

### Additional Handling Charges on Larger Packages

If your packages measures over 105 inches in length and girth combined, you will be charged an Additional Handling Fee of \$16. This fee targets packages that barely miss the Oversize criteria of 130 inches (L and W combined). It targets packages that take up a lot of space on conveyor belts, but do not get charged high dimensional weight.

## ACCESSORIAL INCREASES

FedEx increased accessorial rates and surcharges at some of the highest levels in the past few years. Most major surcharges increased at higher levels than the 4.9% announcement. Third Party Billing Service increased from 2.5% to 4.5%. This is an 80% increase. Extended DAS charges increased 9.3% and the Home Delivery Residential Surcharge increased 8.3%.

Declared value increased 9.5% (\$3.15 to \$3.45 from \$100 to \$300 and \$1.05 to \$1.15 per \$100 in excess of \$300).

| FDX Accessorial Charge                        | Year      |           | 2021 Increase |       |
|-----------------------------------------------|-----------|-----------|---------------|-------|
|                                               | 2020      | 2021      | \$            | %     |
| <b>Third Party Billing Service</b>            | 2.50%     | 4.50%     | 2.00%         | 80.0% |
| <b>DAS Residential Home Delivery Extended</b> | \$ 5.40   | \$ 5.90   | \$ 0.50       | 9.3%  |
| <b>DAS Residential Air Extended</b>           | \$ 5.40   | \$ 5.90   | \$ 0.50       | 9.3%  |
| <b>DAS Residential Ground Extended</b>        | \$ 5.40   | \$ 5.90   | \$ 0.50       | 9.3%  |
| <b>Residential Surcharge Home Delivery</b>    | \$ 4.00   | \$ 4.35   | \$ 0.35       | 8.7%  |
| <b>Large Package Surcharge Home Delivery</b>  | \$ 120.00 | \$ 130.00 | \$ 10.00      | 8.3%  |
| <b>Additional Handling - Packaging</b>        | \$ 13.00  | \$ 14.00  | \$ 1.00       | 7.7%  |
| <b>DAS Residential Home Delivery</b>          | \$ 4.00   | \$ 4.30   | \$ 0.30       | 7.5%  |
| <b>DAS Commercial Ground Extended</b>         | \$ 3.45   | \$ 3.70   | \$ 0.25       | 7.2%  |
| <b>Ground Unauthorized Package</b>            | \$875.00  | \$ 920.00 | \$ 45.00      | 5.1%  |
| <b>DAS Commercial Ground</b>                  | \$ 2.95   | \$ 3.10   | \$ 0.15       | 5.1%  |

Major accessorial increases coming from FedEx in 2021.





## NEW SERVICE AREA LOCATIONS

More ZIP codes than ever before will be eligible for Delivery Area Surcharges for both UPS and FedEx. Both carriers adjust the applicable ZIP codes every year, but the past two years have reflected significant changes. In 2021, these charges will apply to almost 38% of the United States.

The increase for UPS DAS areas will apply to almost 12 million more people, while the FedEx changes will affect about 11 million more people. Ultimately, that means you are facing an additional surcharge for more of your customers.

This is a difficult adjustment to calculate on your own, but when that much of a customer-base is affected by new surcharges, deep analysis is required to determine how these changes will affect your budget in 2021.

### UPS 2-YEAR IMPACT 2020 DAS - 2021 DAS

| 2019 DAS Designation | 2021 DAS Designation | Count |
|----------------------|----------------------|-------|
| None or DAS Extended | DAS                  | 4,854 |
| None or DAS          | DAS Extended         | 1,552 |
| DAS                  | No DAS               | 686   |
| DAS Extended         | No DAS Extended      | 19    |

| UPS  |                |                    |                    |                    |            |                    |
|------|----------------|--------------------|--------------------|--------------------|------------|--------------------|
| Year | DAS Population | Percent Population | DAS Ext Population | Percent Population | Total      | Percent Population |
| 2019 | 30,882,814     | 9.5%               | 47,354,185         | 14.5%              | 78,236,999 | 23.9%              |
| 2020 | 46,150,833     | 14.1%              | 39,645,246         | 12.2%              | 85,796,079 | 26.2%              |
| 2021 | 54,659,772     | 16.8%              | 35,891,343         | 11.0%              | 90,551,115 | 27.6%              |

UPS added ZIP codes - and about 12 million more people - to service areas susceptible to DAS.

### FedEx 2-YEAR IMPACT 2020 DAS - 2021 DAS

| 2019 DAS Designation | 2021 DAS Designation | Count |
|----------------------|----------------------|-------|
| None or DAS Extended | DAS                  | 4,856 |
| None or DAS          | DAS Extended         | 1,550 |
| DAS                  | No DAS               | 688   |
| DAS Extended         | No DAS Extended      | 533   |

| FedEx |                |                    |                    |                    |            |                    |
|-------|----------------|--------------------|--------------------|--------------------|------------|--------------------|
| Year  | DAS Population | Percent Population | DAS Ext Population | Percent Population | Total      | Percent Population |
| 2019  | 30,902,590     | 9.5%               | 47,329,428         | 14.5%              | 78,232,018 | 23.9%              |
| 2020  | 46,162,247     | 14.1%              | 39,597,995         | 12.1%              | 85,760,242 | 26.1%              |
| 2021  | 54,663,046     | 16.8%              | 34,438,966         | 10.6%              | 89,102,012 | 27.2%              |

FedEx changes to DAS affects about 11 million more people.

# U.S. POSTAL SERVICE

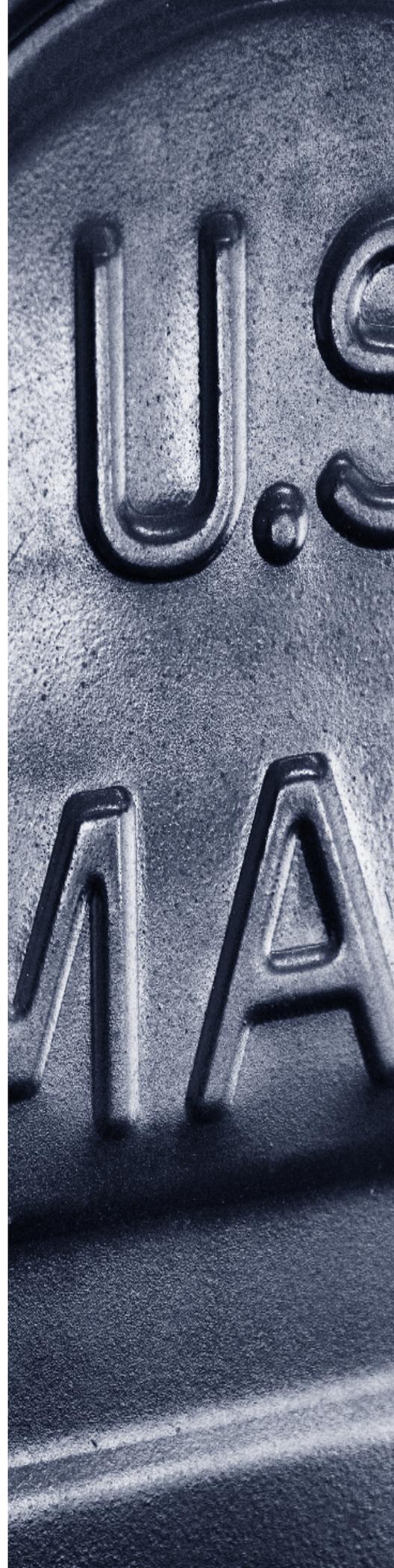
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The U.S. Postal Service filed notice with the Postal Regulatory Commission of price changes to take effect Jan. 24, 2021. Proposed prices - which have been approved by the Postal Service Board of Governors but still require PRC review - would apply a 1.8% increase for First-Class Mail and a 1.5% increase for all other categories.

- Letters additional ounce(s): increase from 15 cents to 20 cents.
- Letters (metered 1 oz): increase from 50 cents to 51 cents.
- Domestic postcards: increase from 35 cents to 36 cents.
- Letters (1 oz.) and First-Class Mail Forever Stamp remain unchanged at 55 cents.
- Single-piece 1-ounce flat prices remain unchanged at \$1.

The Postal Service has some of the lowest letter-mail postage rates in the industrialized world. Unlike some other shippers, the Postal Service does not add surcharges for fuel, residential delivery or regular Saturday delivery. However, for the first time ever USPS did implement holiday peak season surcharges in 2020. Applied to domestic commercial delivery from Oct. 18 until Dec. 27, these charges ranged from 24 cents a parcel up to \$1.50.

USPS rates for competitive products, including Priority Mail and Parcel Select, have not yet been released.



# SUMMARY

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Parcel carriers have been in lockstep with consistent increases of 4.9% for well over a decade. The market has become tolerant of that increase level, allowing carriers to effectively plan strategies based on that revenue uptick while generating new charges to generate revenue where new costs arise.

The carriers' responses to the COVID-19 pandemic revealed they are able to implement peak surcharges and process changes quickly and counteract their own escalating costs and manage capacity. Setting precedents for volume-based peak factoring pricing, this additional cost structure creates cost management challenges unless you maintain ongoing visibility to your shipment characteristics and activity.

In the midst of pandemic and an e-commerce boom, the impact of those changes in 2020 has been more disruptive than ever. COVID-19 rolled into peak surcharges and now rate increases that can affect your business in different ways based on your shipping characteristics.

Do you have your finger on the pulse of your parcel program so you can understand the true cost impact of the 2021 annual General Rate Increase across your end-to-end supply chain?

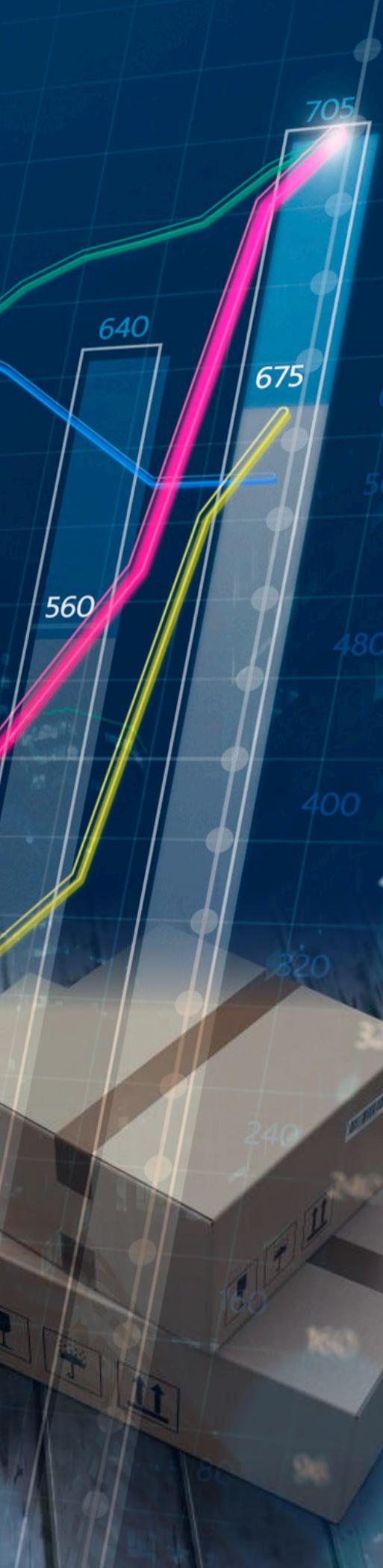
Other questions to consider:

- How do your contract terms and conditions address volume caps?
- How will volume caps affect your actual rate increase, surcharges and other fees?
- How does your customer base change now that more than 11 million people have been added to the DAS delivery charge?
- How do you budget for these changes?

New cost scenarios arising again in the 2021 GRI requires a lot of hard analytics across a large amount of data to extrapolate pricing changes into an advance plan. It is essential to understand how your service needs and your shipments affect carrier costs, so you can negotiate your relationships based on the factors that will get you the best contract for years to come.

Transportation Insight is a Parcel Supply Chain Master that can help maximize your transportation savings and logistical efficiency. With a team possessing deep experience among the carrier ranks, we are well equipped to provide transportation management solutions that leverage expertise in small package alongside expert guidance for LTL, and truckload transportation management and supply chain strategy.

Tap into our Parcel Experts' ability to control your cost and improve your customer service. Schedule a consultation today for a deeper look at the parcel changes looming in 2021 - and how they will affect your specific organization.



# YOUR SUPPLY CHAIN. MASTERED.

Transportation Insight has the team,  
the tools and the technology to unlock  
the power of your supply chain so you  
can realize value today and drive  
growth tomorrow.

## About Transportation Insight, LLC

Transportation Insight is a multi-modal, lead logistics provider that partners with manufacturers, retailers and distributors to achieve significant cost savings, reduce cycle times and improve customer satisfaction rates through customized supply chain solutions. Transportation Insight offers a Co-managed Logistics® form of 3PL, carrier sourcing, freight bill audit and payment services, state-of-the-art transportation management system (TMS) applications, parcel technology platform (audit, engineering, advanced analytics) and business intelligence. The Enterprise Logistics division of the Transportation Insight Holdings, LLC, (TI Holdco) portfolio, Transportation Insight operates alongside transactional freight brokerage Nolan Transportation Group (NTG) to help client shippers engineer efficient supply chain networks. Combined, the \$3.2 billion TI Holdco organization serves 7,000 clients with logistics management services that include domestic transportation (TL, LTL, Parcel), e-commerce solutions, supply chain analytics, international transportation, warehouse sourcing, LEAN consulting and supply chain sourcing of indirect materials including secondary packaging. Headquartered in Hickory, NC, Transportation Insight has secondary operating centers and client support offices across North America.

For more about Transportation Insight, visit [www.transportationinsight.com](http://www.transportationinsight.com), email [info@transportationinsight.com](mailto:info@transportationinsight.com) or call 877-226-9950.



-  877.226.9950
-  [www.transportationinsight.com](http://www.transportationinsight.com)
-  [info@transportationinsight.com](mailto:info@transportationinsight.com)
-  310 Main Avenue Way SE  
Hickory, North Carolina 28602